The Future of Sustainable Mining in the Balkans and Beyond

Minex Europe Organiser

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MINEX Europe Forum has been organised since 2015 and is one of the most prestigious and best-regarded mining events in the region. Held every year in a different country, MINEX Europe Forum highlights developments, projects and business opportunities in the mining industry of the host-region and wider Europe and offers information dissemination and peer-to-peer international exchange platform.

About The Forum

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Situated in the Western Tethyan belt, Bulgaria is a major player in the mining industry of Europe, with significant reserves of gold, silver, copper, lead and zinc. This is an exciting time for the regional mining industry as the adoption of world-leading processes and technologies are bringing a new dynamism to the sector.

Low costs, highly developed infrastructure, skilled local workforces as well as emerging changes in the government policies (in some countries) aimed at encouraging foreign investment, make the Western Tethys region an emerging and highly attractive destination for international mining companies and investors.

To develop mining projects successfully in the Western Tethys region, companies need to focus on SUSTAINABILITY, RESPONSIBILITY and INNOVATION.

There is an urgent need for open discussions on the contribution of the mining industry to the economy, environment and society.

To address these issues and discuss emerging investment and cross-border cooperation opportunities, MINEX Europe Forum will bring together delegates from the countries of the Balkans region as well as wider Europe and overseas, working in mineral exploration and the mining industry, including industrial associations, universities, and service and equipment suppliers.

It will also offer opportunities for interaction with policymakers, key decision-makers and global investors, financiers and experts.

Who Attends The Forum?

- European and global mine operators
- Mining consultants
- EU-funded mining and technology projects
- Equipment suppliers and software providers
- Representatives from research institutions, academic scholars and researchers
- Government agencies and mining ministries
- National geological surveys
- Banks and law firms
- Investors and private equity funds
- Stock exchanges
- NGOs
- Media

Over 600 delegates from 300 companies attended the previous MINEX Europe Forums held in the Republic of Northern Macedonia (2018), Serbia (2017) and Austria (2015).
With this year’s special focus on the future of sustainable mining, exploration, legislation, financing and technical developments, the Forum will include discussions on the social consequences and benefits of mining, and on environmental questions. Sustainable development, as a modern management practice, goes beyond philanthropy and corporate responsibility. It is rather a way for companies to increase value in the long term as they identify, measure and reduce economic, social and environmental risks and design successful solutions to local and global challenges.

**Programme Highlights**

The central theme of MINEX Europe, which is taking place in Bulgaria on 25 - 27 June 2019 is ‘The Future of Sustainable Mining in the Balkans and Beyond’.

**Investor-focused Sessions**

The Forum will provide investor-focused sessions for sharing the latest business intelligence and for presentation of business cases of newly commissioned mining projects and the latest geological discoveries across the Balkans, Central and Eastern Europe.

**Technical Sessions**

The technical sessions of the Forum will highlight some of the key innovation trends and advanced technologies in the areas of mineral exploration, extraction, processing, waste management, mining digitisation and mine closure.

**Mining Cases Sessions**

Through our mining cases sessions, the Forum offers a global platform for raising investor awareness of the mining and exploration projects developed in the Balkans countries and across Europe.

**Mine Visits**

Mine visits on 27 June 2019 will allow participants to explore the latest developments and opportunities in the Bulgarian mining industry and will afford delegates the opportunity to make valuable contacts with industry insiders from across the region.
The Key Themes Of The Forum

- The future of sustainable raw materials supply for European markets.
- The electrification revolution: opportunities for building energy metals capacity to satisfy future demand.
- The development of responsible mining policy frameworks to reduce the environmental footprint of mining and post-mining activities.
- New generations of waste and water management solutions for mining.
- Smarter greenfield and brownfield exploration as the key for unlocking mineral potential.
- The challenge of digital and sustainable transformation in the mining industry.
- Improving production efficiency through real-time information.
- Case studies and breakthrough technologies that have upscale potential in the European mining market.
- The investment potential of the development of junior exploration in the Balkans and beyond.
- Research and innovation as an enabler for the future of sustainable raw materials supply.
- The nexus between industry, academia and research: competence building and new skills requirements.

25 June – Tuesday

- Official keynotes, plenary sessions, technical sessions, panel discussions
- One-on-one meetings
- Mining trade and investment show
- Networking reception hosted by the British Embassy in Sofia

26 June – Wednesday

- Plenary sessions, technical sessions, panel discussions, workshops
- One-on-one meetings
- Mining trade and investment show
- Gala dinner

27 June – Thursday

Day trip to mine sites operated by the Bulgarian and international companies.
Organised every year in a different European country, MINEX Europe Forum offers great communication and business development opportunities for both International and local delegates.

**Delegates**

**International Delegates Gain Opportunities For**

- Broadening understanding of the mining industry in the host-country
- Evaluating business prospects
- Presenting products or services
- Exchanging views and comparing experiences with peers from other countries
- Building relations with local businesses and officials
- Promoting mining cases and projects that can combine long-run competitiveness and alignment with important societal goals

**Delegates From The Host Country Benefit From**

- Learning about innovations, technologies and projects developed across the European continent and globally
- Aligning business strategies with emerging trends in the mining sector
- Presenting projects to potential investors and financiers
- Developing cross-border contacts with multinational companies
- Presenting services to companies interested in developing business in the host country
- Discussing new practical solutions for gaining social acceptance for mining

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Delegates wishing to attend the Forum without a presentation must register by 21 June 2019

<table>
<thead>
<tr>
<th>Delegation Type</th>
<th>Date</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forum delegate – commercial organisation</td>
<td>(25-26 June 2019)</td>
<td>600 Euro</td>
</tr>
<tr>
<td>Forum delegate – NGO or Academic organisation</td>
<td>(25-26 June 2019)</td>
<td>250 Euro</td>
</tr>
<tr>
<td>Gala dinner ticket</td>
<td>(26 June 2019)</td>
<td>95 Euro</td>
</tr>
<tr>
<td>Mine site visit</td>
<td>(27 June 2019)</td>
<td>250 Euro</td>
</tr>
<tr>
<td>Advertising page in the Forum Catalogue</td>
<td></td>
<td>300 Euro</td>
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</table>
A trade and investment exhibition organised alongside the Forum on 25-26 June will offer international and local companies the opportunity to highlight their projects, products and services to Europe’s mining industry.

### Exhibitors

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### Exhibitors

<table>
<thead>
<tr>
<th>Table Top</th>
<th>Cost: 2,000 Euro</th>
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<tbody>
<tr>
<td>🚫 Hire of a table and two chairs and small area for a mobile exhibition stand (maximum width up to 1.3 m and height up to 2.5 m) in the Foyer on 25-26 June 2019</td>
<td></td>
</tr>
<tr>
<td>🚫 Two admission passes to the Forum and Gala Dinner</td>
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<tr>
<td>🚫 One speaker presentation opportunity (up to 15 minutes) at the Forum</td>
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<tr>
<td>🚫 50% discount on the cost of additional delegate tickets</td>
<td></td>
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<tr>
<td>🚫 Corporate profile and logo listing on the Forum website and in the programme.</td>
<td></td>
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</tbody>
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<table>
<thead>
<tr>
<th>Banner Presentation</th>
<th>Cost: 800 Euro</th>
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</thead>
<tbody>
<tr>
<td>✓ A place for one banner (maximum width up to 1.3 m and height up to 2.5 m) in the exhibition area on 25 and 26 June 2019.</td>
<td></td>
</tr>
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<tr>
<td>✓ Banner presenters are entitled to a 50% discount on the cost of additional delegate tickets.</td>
<td></td>
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</tbody>
</table>

Note: The cost does not include banner production. Exhibitors must register by 5 June 2019. Exhibitors who wish to present at the Forum must register by 10 May 2019.

### Previous Exhibitors

- SIEBTECHNIK
- RAKITA
- TETRA TECH
- Robertson Geologings
Mining Company Presentation

Since 2005 MINEX Forum has organised over 50 mining events focusing on investment, technological and regulation developments across the Eurasian continent. MINEX Forum events regularly attract some of the biggest names in the industry. Our exhibition, sponsorship and partnership opportunities are designed to ensure that your company, brand and services get noticed!

As part of our sponsorship and exhibition packages, we offer senior company executives the opportunity to update a key audience of investors, industry insiders and government officials about their latest company developments. Your presentation at MINEX Europe 2019 will represent a critical source of business intelligence for Forum participants and a wider online audience, and will help connect you with potential clients and key influencers.

A Mining company presentation package costs 2000 Euro and includes:

- 15 - 20 minutes presentation at the Forum;
- one-on-one meetings with potential investors;
- 2 tickets to the Forum and Gala Dinner;
- table top with a space for roll-up banner;
- advertising page in the Catalogue;
- company short profile on the website and the programme.

Reserve your place before 15 May 2019.

Previous presenting companies:
- B2Gold Corporation
- Bucim
- Byrnecut Offshore
- Carpathian Gold
- Central Asia Metals
- Euromax Resources
- European Lithium
- Gabriel Resources
- Geotechmin
- Imerys
- Metalfer
- Mineco
- Mineral Exploration Network
- Prospech
- Rakita Exploration
- Reservoir Minerals Macedonia
- Rio Sava Exploration
- Rosia Montana Gold Corporation
- RTB Bor Group
- Wolfram Bergbau & Hütten

Companies who wish to present at the Forum, must register by 15 May 2019.
Speaking Opportunities

MINEX Europe offers excellent opportunities for presenting analytical reports and disseminating practical information on the development of mining, investment and technological projects. Presenters often use the Forum’s platform for engaging the audience in the discussion of the challenges and changes facing the mining sector.

- Keynotes
- Plenary session presentations
- Mining company presentations
- Technical session presentations
- Finance and investment roundups
- Panel discussions
- Video interviews

Abstracts and speaker registrations must be submitted by 15 May 2019

<table>
<thead>
<tr>
<th>Event</th>
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</tr>
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<tbody>
<tr>
<td>Mining company presentation (includes: 2 tickets, 1 table top)</td>
<td>2000 Euro</td>
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<tr>
<td>Commercial speaker (must pay standard delegate fee)</td>
<td>600 Euro</td>
</tr>
<tr>
<td>Gala dinner ticket</td>
<td>95 Euro</td>
</tr>
<tr>
<td>NGO/Academic speaker (must pay NGO/Academic delegate fee)</td>
<td>250 Euro</td>
</tr>
<tr>
<td>Mine Site Visit</td>
<td>250 Euro</td>
</tr>
<tr>
<td>Government and government agency participation</td>
<td>Please inquire</td>
</tr>
<tr>
<td>Investor participation</td>
<td>Please inquire</td>
</tr>
</tbody>
</table>
We invite companies and organisations working in the mining industry in Bulgaria and Southeast Europe to support the Forum as sponsors. Sponsorship provides an opportunity to achieve your corporate, marketing and communication goals among a critical audience of industry leaders.

Sponsorship status is a distinguished sign of the company’s leadership aspirations and high professional standing in the European mining industry.

Platinum Sponsorship Package

Our top line sponsorship package, the Platinum Sponsor Package, comes with a range of benefits including presentation and session moderation opportunities, prominent logo display, multiple delegate passes and guest places at the gala dinner, discount for additional tickets, exhibitor place, sponsors inserts in delegate bags, advertisement in the forum programme, delegate list, access to private meeting room, and a feature article or an interview on the MINEX Forum website.

Main Sponsorship Packages

Our wide range of sponsorship packages are tailored for companies keen on projecting their leading or proactive role in the mining sector. Choose from our Gold, Silver or Bronze sponsorship packages.

Other Sponsorship Packages

Our other sponsorship packages allow you to raise your profile through translation, bag, mobile app, notepads or pen sponsorship packages. These are some of our most cost-effective sponsorship packages and come with a range of additional benefits for our sponsors.

Session Sponsorship

Sponsorship of forum sessions and roundtables provides companies with the opportunity to participate in agenda development, the creation of the speaker presentations, and engagement of the forum audience in the discussion of complex issues and new trends.

Mine Site Visits

Sponsorship of the post-event visits to the local mines and exploration sites extends the opportunities for engaging international and local investors, officials, suppliers and media in the discussion of the development strategies, technical issues and modernisation plans.

Previous Sponsors
Partnership Opportunities

Official Partnership
As an Official Partner of the Forum, government bodies and international organisations can raise awareness of investment opportunities in their jurisdiction and connect with and promote the interests of the mining and service sectors in their country.

Information or Knowledge Partnership
As an Information Partner of the Forum, media organisations and mining associations will have the opportunity to generate content, meet with potential interviewees, find stories and raise the profile of their brand in the mining industries of Europe.

Previous Partners
Sofia Hotel Balkan

The Forum will be held on 25 and 26 June 2019 at the Sofia Hotel Balkan.

Sofia Hotel Balkan offers sophisticated meeting rooms which will be used for the MINEX Europe plenary sessions and side events. In addition, complimentary Wi-Fi and 24-hours business centre are accessible.

Special Discounted Rates

Special discounted rates have been negotiated with the Sofia Hotel Balkan and are available to all participants in the Forum.
Forthcoming Events

www.minexforum.com

Europe

25-27 June 2019
Sofia
Bulgaria

Russia

8-10 October 2019
Moscow
Russia

Uzbekistan

5-6 November 2019
Tashkent
Uzbekistan

Kyrgyzstan

11-12 November 2019
Bishkek
Kyrgyzstan

Eurasia

28 November 2019
London
United Kingdom

Kazakhstan

14-16 April 2020
Nur-Sultan
Kazakhstan